

**Solution:**  
OEM

**Industry:**  
Financial  
Services

**Country:**  
Global

## **Credibility. Trust. Partnership. The keys to success.**

A top-tier global investment bank decided to refresh its New York and London data centers to maintain—or, even better, advance—its competitive edge as an equities trader. The bank invited its technology partner, a global financial services provider, to source, implement, and manage a new, high-speed platform for the bank’s traders to use when they conduct research and run transactions.

**The provider, a leading provider of global financial services infrastructure products, needed to source high-performance, highly reliable servers that would satisfy the bank’s stringent regulatory and security requirements—while also keeping hardware costs in line with the bank’s project budget. It worked with HPE OEM Solutions to identify the right hardware and support the build.**

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### Objectives

- Satisfy the bank's requirements for performance, reliability, and security
- Help ensure the bank will remain competitive and profitable in the equities trading markets
- Secure a platform that is supported regionally with consistent, standardized deliverables

### Requirements

- Secure the hardware requested on time and on budget
- Fully standardize server configurations across both of the bank's global data centers
- Drive provider's top-line revenue while further enhancing its reputation, credibility, and brand

### Solution

- HPE ProLiant DL380 Gen10 servers
- HPE ProLiant DL360 Gen10 servers
- HPE Apollo Gen10 systems
- HPE Pointnext Tech Care

### Additional Resources

- [Read the solution overview](#)