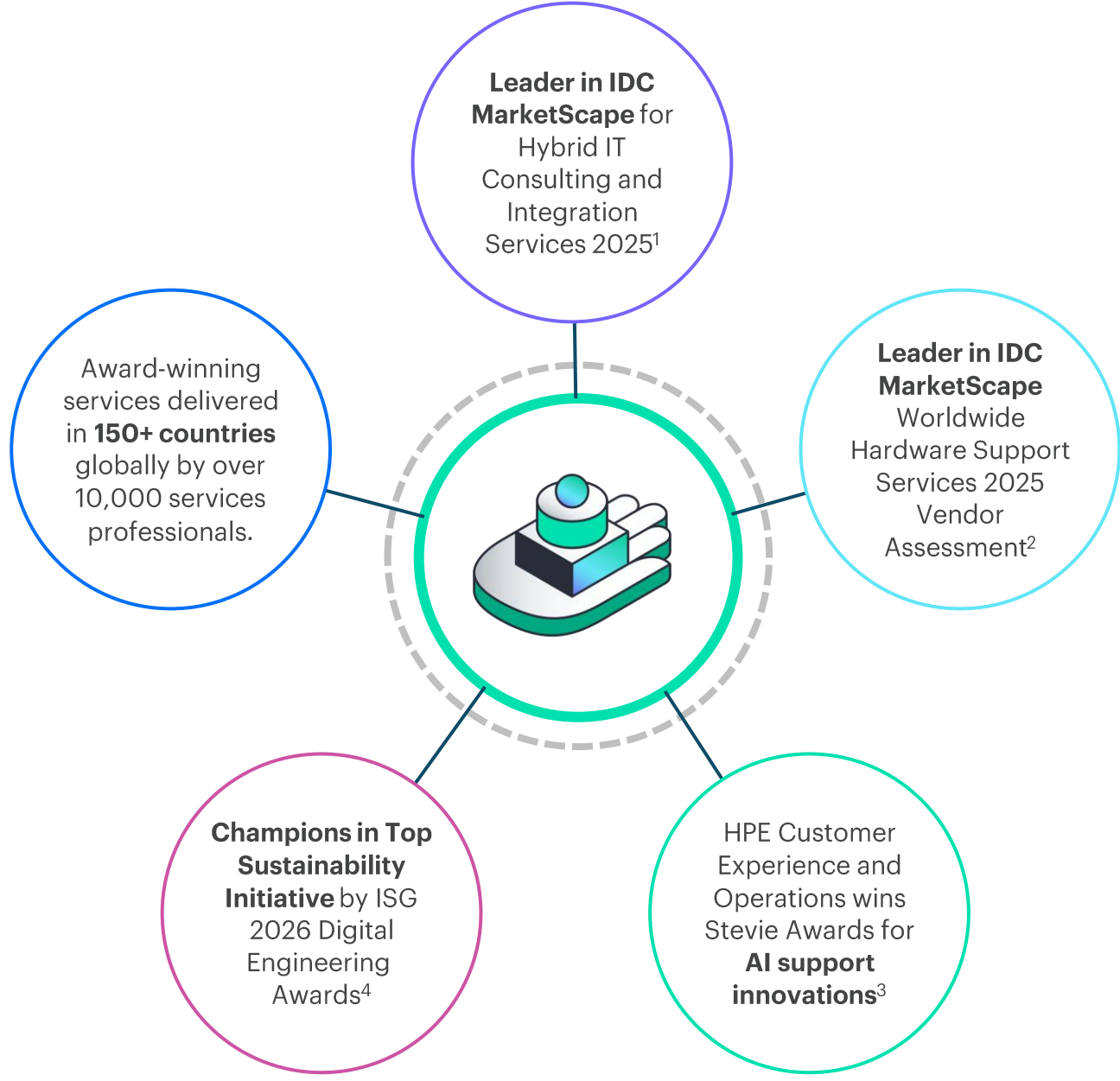


Why HPE Services: Experience Matters

Industry Leader



Delivering better business outcomes

HPE Financial Services has infused more than **\$1.25B** back into customers' budgets over the last five years through Sales-Leaseback and IT Asset Disposition Services.⁵

Build in-demand skills with access to more than **300** expert-led and **7,500+** online technical and professional development courses—including AI, cybersecurity, and cloud technologies—as well as over 70 industry-recognized certifications.

Experiential learning with hands-on virtual labs, supporting more than **50 countries**.

More than **3000** data center design projects completed, ranging from 150 kW to 125 MW.

Delivered over **200** design/build modular data centers.

Over **75 million** sq ft of data center space designed for enterprise & service providers in more than **40** countries.

In 2025, **4.3 million** assets were processed at the HPE Technology Renewal Centers with **84% of those processed assets reused**; the rest were securely and responsibly recycled.⁵

"HPE Complete Care Service has enabled us to streamline routine maintenance tasks and minimize unexpected disruptions, allowing us to allocate our IT resources more efficiently and focus on key business areas." – Survey conducted by UserEvidence.⁶

When surveyed, **90%** of surveyed respondents recommended HPE Tech Care Service. **87%** of respondents agreed that HPE Tech Care Service provided "fast and reliable support for our IT products".⁷

Global Expertise

25,000 sq ft of dedicated, **24x7** virtual training lab facilities located in **7** countries.

HPE Managed Services Experienced and trusted experts provide stability and guidance through one HPE relationship, supported by unmatched presence and global scale:

- **24** time zones
- **30+** languages
- **7x24x365**
- **10** Global IT operations Centers that leverage over **5000 experts** for HPE Managed Services outcomes

HPE follows SAM, SOC, and ISO-certified best practice processes to reduce risk with predictable, real-time, automated response to monitoring alerts and through continuous process improvements.

- **100%** auto-ticketing and assignment
- Auto-resolve **28%** of tickets
- Proactively resolve issues using AI and auto-remediation, with a correlation of **99.997%**

Pre-tested and pre-configured solutions help eliminate risk and complexity in larger projects with **15,000+** HPE experts globally, plus our labor service providers.

HPE tracks certifications in **37** Red Hat® specialties ranging from Ansible automation to virtualization administrator. There are **780** certifications held across these **37** Red Hat specialties globally.

HPE holds over **209** certifications held for scrum developers, masters, and Scaled Agile Framework (SAFe) users.

¹ IDC document # US53312825e_HPE, "IDC MarketScape Worldwide Hybrid IT Infrastructure Consulting and Integration Services 2025 Vendor Assessment"

² IDC document #US53830325e_HPE "IDC MarketScape: Worldwide Hardware Support Services 2025 Vendor Assessment"

³ sales.stevieawards.com/Awards/stevie-award-winners/

⁴ digitalengineeringawards.com/winners/2026

⁵ hpe.com/us/en/hpe-financial-services/financing-it-lifecycle-services.html

⁶ [Survey conducted by UserEvidence](#)

⁷ [Survey conducted by UserEvidence](#)

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