

Solution:  
DataIndustry:  
IT servicesCountry:  
GermanyCOMLINE SE  
Wettbewerbsvorsprung mit IT-Innovationen

**“The agreement with HPE provides a capacity buffer with the promise of additional resources when needed. The bedrock of HPE ProLiant ensures we stay up to date with the latest in security, performance, and expandability. Ultimately, the engagement with HPE keeps us out of the logistics of IT and allows us to focus on the customer.”**

– **Stojan Jarak**, Business Unit Director, COMLINE

→ Explore digital game changers

**Hewlett Packard  
Enterprise**

## Self-service drives clients’ transformation plans

COMLINE is an IT service provider based in Hamburg, with operations across Germany. Revenues for 2020 were \$90M; COMLINE is targeting \$130M by 2025. To enable this growth, COMLINE wants its client-facing teams to become more entrepreneurial. It also wants to streamline its IT infrastructure to create a more dynamic, scalable platform to grow. As part of this, COMLINE migrated services out of its data centers into a new private cloud.

### Objectives

- Streamline infrastructure provisioning to reduce costs
- Create flexibility around workload deployments
- Free resources to focus on service innovation

### Requirements

- Avoid lock-in around hardware investment
- Provide capacity buffer to accommodate unplanned spikes in demand
- Drive automation to find new efficiencies

### Solution

- HPE GreenLake platform
- HPE ProLiant DL380 servers
- HPE StoreOnce

### Outcomes

- Establishes self-service functionality for customers
- Reduces provisioning times from six months to four weeks
- Optimizes energy costs through smarter infrastructure utility

### Additional resources

- [Case study](#)