



Hewlett Packard  
Enterprise

**Solution:**  
Virtual OEM

**Industry:**  
IT

**Country:**  
United States

## Next-gen data backup drives secure, scalable, manageable IT

“Veritas customers now have the option of purchasing our backup solution as a turnkey, containerized solution running on HPE servers—a significant advantage for both private- and public-sector organizations seeking to modernize their operations.”

– **Sreeharsha Sarabu**, Staff Product Manager, NetBackup Flex Scale, Veritas

# VERITAS™

Veritas Technologies is the global leader in enterprise backup and data recovery solutions. Over 80,000 customers—including 87% of the Fortune Global 500—rely on Veritas to abstract IT complexity and simplify data management. The Veritas Enterprise Data Services Platform automates enterprise data protection, ensures 24x7 availability of business-critical applications, and provides enterprises with the insights they need to comply with evolving data regulations.

[Explore HPE OEM](#)

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### Objectives

- Provide companies a streamlined, simplified road map to data center modernization
- Expand NetBackup Flex Scale solution beyond a software-only offering
- Free Veritas team to focus on innovation, managing customer relationships, and driving demand
- Eliminate the need to purchase or warehouse hardware

### Requirements

- Simplify infrastructure management by automating key tasks such as initial configuration, scaling, and performance management
- Secure a global partner with a robust marketplace, allowing customers to purchase the NetBackup Flex Scale solution anywhere
- Offer customers access to support offerings through HPE Pointnext Services

# VERITAS™

### HPE Solution Benefits

- Higher profit margins via eliminating the need to purchase, warehouse hardware
- Faster time to market by leveraging channel partner capabilities
- 95% storage savings to end customers

### Additional Resources

- [Read the solution overview](#)